

LumEfficient

Resilient LED

September 14, 2018

Dear LumEfficient Partners:

On July 17, 2018, the U.S. Trade Representative announced the proposal of an additional 10% tariff on 6,031 tariff lines which is approximately \$200 billion worth of imports from China. On August 1, 2018, the USTR announced that the proposal is increasing the tariff to 25% instead of the initial announcement of 10%. While LumEfficient appreciates the efforts to increase our competitiveness in world trade, we simply cannot absorb all costs.

Effective November 16, 2018, there will be an 8-14% price increase. Any orders entered before November 16th will be invoiced at current prices. We will honor all quoted prices through the quote expiration date.

Attached is the new pricing in both Excel and PDF formats. We will update the LumEfficient app on November 16, 2018. If you have any questions, please contact our office.

Thank you for your continued support.

Sincerely,



Randy Reid

LumEfficient

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