



September 19, 2018

To our valued customers,

TCP is **NOT** planning to implement a price increase through the end of 2018. We have prepared internally to not pass additional fees incurred from the announced tariff increase going into effect September 24, 2018 on to you, our valued distributors. Granted, this is pending any additional action that US Government takes regarding tariff penalties in the immediate future. We are working incredibly hard to ensure that open projects and commitments that have been made to end users can be honored through the end of 2018.

Please take a moment to review this short video from TCP CEO, Ellis Yan on this topic:

<https://youtu.be/Y4P9a8O-J4w>

If you have any additional questions or concerns please reach out to your TCP representative directly. Thank you for being a loyal supporter of TCP.

Regards

A handwritten signature in black ink, appearing to read "Lesley Matt", with a long horizontal flourish extending to the right.

Lesley Matt  
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