



October 8, 2018

To our valued customers:

Altech Electronics will NOT be increasing prices on our LED Fixtures through December 31, 2018. We WILL honor all price points on open estimates and projects through 2018. We have positioned ourselves in the market to absorb the additional costs as a result of the impending tariffs and will not be passing these costs on to our valued customers.

Should you have any issues or questions regarding this matter, please contact your respective Altech representative directly. As always, we appreciate your business and trust in Altech to provide you with the best product and service offering.

Best regards,

A handwritten signature in black ink, appearing to read "Liwei", is written over a horizontal line.

Liwei

President of Altech Electronics

liw@altechelectronics.com