



Date: July 1, 2019

To: Acuity Brands Customers

Subject: Price Increase on Selected Acuity Controls™ Products

Given continuous upward cost pressure on electronic components, a price increase will be applied to select Acuity Controls™ products. This price increase is not tariff-driven: it is an adjustment that is needed based on challenging electronics component market conditions.

A price increase of up to 10% on specific Acuity Controls products will be effective Monday, August 5, 2019. Category increases will be shared in subsequent communications through your AQD Manager. The last day for entry and shipping release of orders at current prices is August 2, 2019. Orders entered after this date will be invoiced at the new prices.

We remain committed to supporting our industry partners as we all work to grow together through these difficult market challenges. If you have questions or concerns, please reach out to your Acuity sales leader or Acuity quotations contact.

Best Regards,

Two handwritten signatures in black ink. The first signature is for Sero Cardamone and the second is for Mike DeBlois.

Sero Cardamone
SVP, Global Sales

Mike DeBlois
VP, Pricing Operations