



August 12, 2019

Dear Distributor and Agent Partners,

The U.S. Department of Commerce and the U.S. Trade representative (USTR) have implemented additional tariff increases on many goods including lamps and ballasts.

In response to these additional tariffs affecting LED Lamps [H.S. Code 8539.50.00; Light-emitting diode (LED) lamps] RAB is announcing a 10% price increase on lamps effective September 7, 2019.

Orders entered for immediate shipment on or before September 7th will be invoiced at current prices. Quotations will be honored at the price as quoted, through the quotation expiration date.

New pricing will be available in spreadsheet form on or before August 23, 2019. Pricing is also available to you on the distributor portal of rablighting.com or by contacting your local RAB representative.

If you have any questions regarding this announcement, please contact your local RAB product manufacturer's representative or RAB salesperson directly.

I thank you for your continued support.

Sincerely,

A handwritten signature in black ink, appearing to read 'Ross Barna'. The signature is stylized with overlapping loops and a horizontal line at the end.

Ross Barna
CEO

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