

ANPLighting

ANP lighting, a nationwide architectural site lighting manufacturer, is seeking an Inside Sales/Quotes Representative to join our team. We design and manufacture lighting fixtures for a broad array of markets and high profile projects such as urban centers, historic neighborhood renovations, sporting venues, roadways, parking facilities, streetscapes and landscapes, shopping centers, hotels, universities, restaurants, and more. Known for innovation, customer service, and a strong commitment to providing quality products and service, ANP Lighting has remained family owned and operated from the day Harry Foster opened the doors for business nearly 34 years ago. The inside sales/quotes representative will be the primary point of contact and responsible for technical product information, specification, quotations and assisting our reps in closing orders.

Key Responsibilities

- Provide competitive quotations, technical data and detailed cut sheets for architectural site lighting products.
- Consult and quote on custom design lighting and facilitate with the engineering, production and company owned foundry.
- Communicate effectively and knowledgeably with sales representatives, designers, architects and engineers.
- Provide all relevant product and application information to assist in closing orders.

Qualifications and Skills Required

- **Outdoor site** Lighting quotation experience
- Knowledgeable in architectural lighting manufacturing and application including LED technology, photometricss and AGI32 or equivalent.
- Needs strong skills in LED Technology. With knowledge of Foot Candles and lumens per watt.
- Understanding of site plans
- Background in energy conservation and retrofit.
- Understands drawings and Architectural specifications for the lighting industry
- Computer Skills; Microsoft office including Excel and Illustrator required
- Strong Organizational and Communication skills
- Effective time management skills
- Multi-task oriented

Please Contact: Jobs@ANPLighting.com