



February 18, 2020

Dear Valued Customer,

We are excited to announce an upcoming change for **Cooper Lighting, LLC**. You may know this company by its operating name, **Eaton Cooper Lighting**, or its brand names **Ametrix, Atlite, Connected Systems, Corelite, Ephesus, Fail-Safe, FifthLight, Greengate, Halo Commercial, Halo Home, Halo Outdoor, Halo Recessed, Halo Track and Surface, Invue, io LED, Iris, Lumark, Lumiere, McGraw-Edison, Metalux, MWS, Neo-Ray, Portfolio, RSA, Shaper, Streetworks, Sure-Lites, iLumin, WaveLinX, LumaWatt Pro, Ineo, Trelix, Zero 88** or **ALC**.

As you may know, on October 15, 2019, Eaton Corporation PLC announced its intention to sell its global Lighting business to Signify N.V. You may find a copy of this announcement on Eaton's website here:

<https://www.eaton.com/us/en-us/company/news-insights/news-releases/2019/eaton-reaches-agreement-to-sell-its-lighting-business.html>

Following the sale, Cooper Lighting, LLC will operate as **Cooper Lighting Solutions** within the Signify Group.

[What is the scope of the change?](#)

This communication will only be relevant for the Lighting and Controls products sold under Cooper Lighting, LLC in the United States. All other products your company purchases from Eaton will continue to be handled as they are today.

[Will there be any changes to the operation of the business?](#)

No. There are no changes to the operation of the business, and all accreditations and agreements between Cooper Lighting, LLC and your company will remain in place.

[Will there be any change to contacts within the business?](#)

No. You will continue to deal with the same Sales and Marketing, Customer Service, Finance and FSS staff, and there will be no immediate change to their contact information. Any updates to email addresses will be communicated at a later date.

[Do business addresses need to be updated?](#)

No. Cooper Lighting Solutions will continue to operate out of our Peachtree City, GA site.

[Do existing vendor master details need to be amended?](#)

No. You should continue to use your current vendor to transact business with Cooper Lighting Solutions. The legal entity will continue to be Cooper Lighting, LLC and will use the same tax identification numbers currently used today.

[Does a new vendor master account need to be set up?](#)

No. You should continue to use the same vendors that are currently in place to conduct business with Cooper Lighting Solutions and Eaton respectively.

[Will new bank accounts be used by Cooper Lighting Solutions?](#)

No. Cooper Lighting Solutions will continue to use the same bank accounts for payments that are in use today. Payment remittance details will not change.

[Will updated Purchase Orders need to be issued to Cooper Lighting?](#)

No. All existing purchase orders will remain active with no loss of continuity. Please continue to address all future purchase orders to Cooper Lighting, LLC.

[Will EDI transactions or set up need to be modified?](#)

No. All existing EDI linkages will remain active with no loss of continuity.

[Should I be contacting Signify, or its representatives, related to this change?](#)

No. Cooper Lighting Solutions will operate as a stand-alone entity within Signify including separate sales teams, agents, and business leadership. You will continue to do business with Cooper Lighting Solutions teams and representatives with no loss of continuity.

[When will the change become effective?](#)

The transfer is expected to complete on March 2, 2020. Cooper Lighting Solutions will be required to update its financial, ordering, and operating systems between 7:00 pm EST on Friday, February 28th, 2020, and 12:00 am midnight EST on Sunday, March 1st, 2020. Orders received after Friday, February 28th will be entered into our systems once the changeover is complete and production resumes.

[Who should I contact with any questions?](#)

Should you have any questions, please get in touch with your normal sales or customer support contact.

We are confident that this change will have no impact on the way we do business with your company and that it will not affect the high level of service we have provided to you in the past. We thank you in advance for your understanding and help in making this a smooth transition.



Joe Melchioris
VP of Sales



Ken Walma
VP/GM Business Segments
& Customer Experience



Cooper Lighting Solutions delivers a range of innovative and reliable indoor and outdoor lighting and controls solutions.