



Hubbell Lighting
701 Millennium Blvd.
Greenville, SC 29607
864.678.1000
hubbellighting.com

DATE: January 4, 2021
TO: Our valued customers and agency partners
RE: Price Increase

ARCHITECTURAL AREA LIGHTING

BEACON PRODUCTS

COLUMBIA LIGHTING

In response to continuing cost pressures in commodities, freight and foreign exchange rates, Hubbell Lighting will be increasing prices from 3-10% across several of our luminaire and control product families effective February 15, 2021.

COMPASS

The following terms are being applied to the increase:

DUAL-LITE

- All quotes involving impacted products and issued at current quoted price levels will be honored to their existing terms and conditions and will expire no later than February 12th unless otherwise reviewed and approved by your Hubbell Lighting quotations manager.
Orders for impacted products will be accepted at current price levels through February 12, 2021. Thereafter, new pricing will be applied.

HUBBELL CONTROL SOLUTIONS

HUBBELL OUTDOOR LIGHTING

Updated price files will be distributed by January 15th and we will initiate quoting projects at new price levels immediately.

KIM LIGHTING

This continues to be a challenging time for our industry, and we appreciate your continued support of Hubbell Lighting as we look to implement these changes as smoothly as possible.

KURT VERSEN

If you have any questions, please reach out to your Hubbell Lighting sales manager or quotations representative for additional support.

LITECONTROL

Sincerely,

PRESCOLITE

Handwritten signature of Jim Farrell

Jim Farrell
VP/GM
Hubbell Commercial

Handwritten signature of Tom Benton

Tom Benton
VP Sales & Marketing
Hubbell Commercial

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