

FOR IMMEDIATE RELEASE: Feb 23, 2021

Fabian Lucero
Deco Lighting
(800) 613-3326
flucero@getdeco.com

Deco Lighting Proposes to Pay 100% Rep Agency Commissions

Commerce, CA: Deco Lighting has submitted a preliminary plan to the court that includes a provision to pay 100% of any past due commissions owed to their manufacturer reps when they filed for restructuring protection almost exactly a year ago. Every firm that has continued to represent Deco through 2020 and is in good standing in 2021 will receive all past due commissions once the plan is approved by the unsecured creditors, which Deco hopes will happen in the next several months. This plan has no impact on commissions earned after 2/20/2020 which Deco continues to pay to their current agents..

“We consider our agents to be our true business partners that are critical to the future success of Deco Lighting”, exclaimed Sam Sinai, CEO of Deco Lighting. “The representatives that have stayed with us and have continued to support our efforts throughout this past year and into 2021 have enabled us to continue to grow and prosper. It was our collective opinion that while paying 100% of past commissions due is certainly the right thing to do, more importantly, it is fundamental and critical to our ability moving forward to drive new business and not just survive but thrive.

Pat Gormley, President of Gormley-Farrington and a long-term agent of Deco stated “While we have continued to support Deco Lighting this past year, hearing that Deco has petitioned to pay its agents 100% of what we were owed is music to my ears “. Continuing, he said “This is further evidence that sticking with Deco and seeing them re-emerge as Deco 2.0 was the right business call to make, and we will be looking for even more opportunities to use their unique solutions where it is appropriate to do so.”

As mentioned above, Deco is hoping to get approval from its unsecured creditors to move forward in the next few months and will continue to keep its agents abreast of any new developments.

About Deco Lighting: Deco Lighting (Deco) is a California manufacturer of advanced lighting technologies to the commercial, institutional, and industrial segments in North American. Founded in 2005, the firm offers a full range of energy and architectural solutions LED fixtures plus a robust lighting control platform featuring an ecosystem of software, sensors, and patented wireless Bluetooth mesh LED drivers under the DecoMesh brand, delivering a scalable, IoT-ready controls platform that delivers exceptional value to Deco’s end-user, specifier, reseller, OEM, agent, and installer customers.

For more information contact flucero@getdeco.com or visit www.getdeco.com

About Gormley-Farrington: Gormley-Farrington has been representing quality manufacturers in the Western Pennsylvania and West Virginia markets for over 40 years. As one of the few

agencies that represents both electrical and lighting manufacturers, the firm is also one of the few reps in their market area to maintain fully staffed offices in both Pennsylvania and West Virginia, and are well-known and respected by local specifiers, distributors, contractors, and ESCOs by providing exceptionally high levels of customer service combined with the best solutions for any and every lighting application.

For more information contact patg@gormley-farrington.com or visit www.gormley-farrington.com