



Cooper Lighting Solutions
1121 Highway 74 South
Peachtree City, GA 30269
United States of America
tel: 770-486-4800

Date: March 26, 2021
To: C&I Distributor and Agent Partners
Subject: Price Increase Update

More than a year into the pandemic, many businesses, industries, and suppliers continue to feel the impact of global supply chain shortages, logistics capacity issues (ocean, rail, air, and truck), and significant cost pressures on electronics, steel, copper, aluminum, oil, plastics, transportation, coupled with unfavorable foreign exchange rates. As a result of these factors, and in addition to the previous price increase announced on Decemeber 21st, 2020, we will implement a general price increase up to 7% on certain Lighting and Controls products, and up to 10% on legacy products effective **May 24th, 2021**.

Our price lists are being updated and will be available by **April 16th, 2021**. The last day for entry and shipping release of orders for impacted products at current prices is **May 21st, 2021**. All orders entered or released for shipping after this date will be invoiced at the new prices, without exception.

We are committed to our partners and customers and will continue to invest in delivering innovative and cost-effective lighting solutions with impactful financial, environmental and social value for our stakeholders and society. We value your business and thank you for your continued support and patience as we both navigate through these dynamic times.

For additional information please contact your local Cooper Lighting Solutions manufacturer's representative or direct salesperson.

Sincerely,

A handwritten signature in black ink, appearing to read 'Joe Melchiors'.

Joe Melchiors
Vice President, Sales

A handwritten signature in black ink, appearing to read 'Ken Walma'.

Ken Walma
Vice President & General Manager