

June 03, 2021

Dear Valued Customer,

We continue to experience the effects of the Pandemic. As you have seen in the news, supply chain constraints and shipping lead times continue to plague not just lighting but many industries that supply products to us both personally and commercially.

Despite our best efforts to optimize our costs and productivity, we cannot offset the continued surges of material costs, especially copper and sheet metal. As a result of issues of RAW material, logistics capacity issues, and unfavorable exchange rates, we will have to implement a general price increase in addition to the increase announced on January 14, 2021.

This additional increase will cover most product lines for all orders received after **July 16, 2021**. Your ULT representative will share details. **They will be able to share your new price schedules no later than June 18, 2021.**

We appreciate your continued support of ULT through these challenging times for our country as we look to complete these with as little disruption as possible to our customers.

Sincerely,



Ty Anderson
President & CEO, Universal Douglas Lighting Americas

Universal Douglas Lighting Americas, Inc. (UDLA)