



Cooper Lighting Solutions
1121 Highway 74 South
Peachtree City, GA 30269
United States of America
tel: 770-486-4800

Date: July 13th, 2021
To: C&I Distributor and Agent Partners
Subject: Price Increase Update

Due to increasing cost pressures felt throughout the global supply chain, many businesses, industries, and suppliers continue to feel the impact of shortages, logistics capacity issues (ocean, rail, air, and truck), and significant cost pressures on electronics, steel, copper, aluminum, oil, plastics, and transportation. As a result of these factors, we will implement a general price increase across a range of impacted Lighting and Controls products as well as a temporary adjustment to our freight allowances. The price changes will vary by product line and, along with the freight allowance adjustment, will be effective **August 16th, 2021**.

Our price lists and terms updates are being finalized and will be available by **July 16th, 2021**. The last day for entry and shipping release of orders for impacted products at current prices is **August 13th, 2021**. All orders entered or released for shipping after this date will be invoiced at the new prices, without exception and including special price agreements.

We are committed to our partners and customers and will continue to invest in delivering innovative and cost-effective lighting solutions with impactful financial, environmental and social value for our stakeholders and society. We value your business and thank you for your continued support and patience as we both navigate through these dynamic times.

For additional information please contact your local Cooper Lighting Solutions manufacturer's representative or direct salesperson.

Sincerely,

A handwritten signature in black ink, appearing to read "Joe Melchioris".

Joe Melchioris
Vice President, Sales

A handwritten signature in black ink, appearing to read "Ken Walma".

Ken Walma
Vice President & General Manager