



Cooper Lighting Solutions
1121 Highway 74 South
Peachtree City, GA 30269
United States of America
tel: 770-486-4800

Date: **October 5th, 2021**

To: **C&I Distributor and Agent Partners**

Subject: **Price Increase Update**

Due to increasing cost pressures felt throughout the global supply chain, many businesses, industries, and suppliers continue to feel the impact of shortages, logistics capacity issues (ocean, rail, air, and truck), and significant cost pressures on electronics, steel, copper, aluminum, oil, plastics, and transportation. As a result of these factors, we will implement an additional general price increase across a range of impacted Lighting and Controls products. The price changes will vary by product line and will be effective **November 8th, 2021**.

Our price lists are being finalized and will be available by **October 12th, 2021**. The last day for orders with an immediate release for manufacture at current prices is **November 5th, 2021**. All orders entered, released, and requests for future delivery after **November 5th, 2021** will be invoiced at new prices, without exception. This increase will cover all C&I business including national accounts and special price agreements.

We are committed to our partners and customers and will continue to invest in delivering innovative and cost-effective lighting solutions with impactful financial, environmental, and social value for our stakeholders and society. We value your business and thank you for your continued support and patience as we both navigate through these dynamic times.

For additional information please contact your local Cooper Lighting Solutions manufacturer's representative or direct salesperson.

Sincerely,

A handwritten signature in black ink, appearing to read "Joe Melchioris".

Joe Melchioris
Vice President, Sales

A handwritten signature in black ink, appearing to read "Ken Walma".

Ken Walma
Vice President & General Manager