



Lighting the Future Since 1895

Location: Detroit, MI

DUNS Number: 005320379

% Woman-Owned: 100%

WOSB Certified: Yes

HUBZone Certified: Yes

NAICS Codes: 335122, 335129

Kirlin Lighting is now the Nation’s Only WOSB and HUBZone Certified Lighting Manufacturer

February 16, 2022, DETROIT, MI – Kirlin Lighting, the longest-operating independent lighting manufacturer in the United States, announced today that it has been certified by the Small Business Administration (SBA) as a both a Woman-Owned Small Business (WOSB) and as a member of the Historically Underutilized Business Zone (HUBZone) program.

Kirlin, founded in 1895 by lighting pioneer Otis Kirlin, has grown and thrived as a woman-led and woman-owned business since the 1990s, under the direction of owner, CEO, and fourth-generation family member Jana Kirlin Brownell. The company has been a certified woman-owned business by the Women’s Business Enterprise National Council (WBENC) for many years, and Brownell is a long-time member of the Greater Detroit chapter of the National Association of Woman Business Owners (NAWBO), by whom she has been recognized as a “Woman of Distinction”. Gaining the WOSB certification will ensure that Kirlin’s status as a 100% woman-owned business committed to Made-in-the-USA lighting solutions is recognized by the U.S. federal government as well.

The HUBZone program certifies businesses in economically underutilized urban and rural communities, helping them gain important access to federal and state contract opportunities. Among other qualifications, the program requires a firm’s principal office be located in a HUBZone area, with no less than 35% of its employees residing in HUBZone areas. Kirlin’s factory and world headquarters has been located in Detroit, MI since 1919, and the company has been committed to growth and revitalization in the city’s “Rivertown” district for decades. As a certified HUBZone business, Kirlin looks forward to continuing this commitment, while also advancing the federal government’s efforts to spur economic growth in its home community.

Kirlin’s recent decision to pursue the rigorous certification processes for the WOSB and HUBZone programs stems from growing interest in their healthcare and architectural lighting products, all of which comply with the Buy American Act, for projects that receive federal funding – including military hospitals, VA hospitals, transit projects, military bases, and embassy/consulate sites. The U.S. government’s annual goal is to award 5% of all federal contract dollars to WOSB businesses, and 3% to HUBZone businesses.

Learn more about Kirlin at www.kirlinlighting.com.



Jana Kirlin Brownell, owner and CEO of Kirlin Lighting



Kirlin’s headquarters on Detroit’s east side, a federally designated “HUBZone”