



Donald "Chip" Taylor

Chief Commercial Officer

Daniel Phalen

VP & GM Growth Markets

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Valued Partners,

The industry continues to be impacted by inflationary commodity pressure, component availability and transportation challenges. We have tried to minimize the price increases to our customers; however, the cost pressure is not abating on logistics, rare earths, electronics, and other commodities.

Therefore, we are announcing the following price actions and order minimum requirements:

A price increase on traditional lamps, ballasts, and LED tube drivers. Actual product increases vary by product category. The price increase will be **effective June 1, 2022**. Updated pricing will be made available May 1, 2022. Any orders received on or before May 31, 2022, for immediate release at nominal flow level will

be at current prices. Any new order placed on or after June 1, 2022, will be at the new prices. Any backordered items are subject to evaluation.

Freight Allowed orders for traditional lamps, ballasts, LED lamps and drivers will increase from \$500 to \$1000 effective immediately. Any order less than \$1000 will be subject to a \$75 Small Order Charge to cover shipping and handling. Exceptions for products in QuickStock program apply. See program for details.

We value your business and thank you for your patience as we navigate these incredibly challenging times. Please contact your GE Current representative for specific pricing details and additional information.

Sincerely,



Chip Taylor



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