



Subject: Pricing Announcement for Philips and Advance

Date: 08/23/2024

Dear Valued Customer,

Due to an increase in materials, Genlyte Solutions will be implementing a price increase for our Philips Conventional Lamps and Advance Ballast portfolios, effective October 1, 2024.

Any existing special price agreements will be subject to the new pricing. Updated price schedules will be available from your sales agent and/or your Genlyte Solutions salesperson in the coming weeks.

As always, thank you for your business. Please do not hesitate to reach out to your Genlyte Solutions representative with any questions or concerns.

Best regards,

A handwritten signature in black ink, appearing to read "Keith Eagle".

Keith Eagle
Vice President & General Manager
US Professional Channel

A handwritten signature in black ink, appearing to read "Christy Tilton".

Christy Tilton
Head of Professional Trade Sales
US Professional Channel