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**HOWARD**<sup>TM</sup>  
INDUSTRIES, INC.

TO: ALL HOWARD LIGHTING PRODUCTS' CUSTOMERS AND VENDORS  
FROM: MICHAEL HOWARD, CEO  
SUBJECT: HOWARD LIGHTING CLOSURE  
DATE: 11/6/24

After thoughtful consideration, Howard Industries has decided to permanently close the Howard Lighting Products Division. This closure will take place gradually over the next three to six months. The lighting and ballast industry has faced tremendous competition, with almost all manufacturing occurring overseas, as well as challenges from discontinuities in this industry regarding LED technology. Howard Lighting Products and its staff have worked diligently to overcome these obstacles over the last several years, including our recent restructuring to concentrate solely on utility-focused lighting products. However, at this time, we have determined that our energy and efforts can be better spent on other areas of our company that have more growth potential.

Howard Lighting Products is extremely grateful for our business relationship, and we would like to thank you for doing business with us over the years. We will still be accepting and shipping orders over the next three to six months, and if you have any questions, please reach out to your existing contact for assistance.



601-425-3151



[www.howard.co](http://www.howard.co)

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