

**Christina Halfpenny**

Executive Director

DesignLights Consortium (DLC)

10 High Street, Suite 10

Medford, MA 02155

May 16<sup>th</sup> 2025

Dear Ms. Halfpenny,

I hope this message finds you well.

On behalf of the National Association of Innovative Lighting Distributors (NAILD), I'm writing to request a more detailed accounting of certain recurring expense items reported in DLC's annual financial statements. These items consistently represent the largest allocation of funds year over year, and we believe greater clarity would help improve stakeholder understanding and confidence.

Specifically, we are referring to the following entries:

- **2020** – SSL Requirements & QPL: \$5,676,391
- **2021** – Application Review and QPL: \$6,793,754
- **2022** – Application Review and QPL: \$6,448,469
- **2023** – Application Review and QPL: \$5,369,852
- **2024** – [Title and figure as applicable]

We would appreciate it if DLC could kindly provide further detail regarding what these funds were used for, and where and to whom they were paid. We are not looking for any specific format—just a general breakout of these amounts into their principal components.

If another member of your team would be better suited to assist with this request, we would be grateful for the appropriate referral. We respectfully ask for a response by **June 10, 2025**, to allow us to incorporate this information into our upcoming industry discussions.





National  
Association of  
Innovative  
Lighting  
Distributors

Thank you in advance for your attention to this matter. We value open dialogue and transparency, and we look forward to further collaboration between our organizations.

Warm regards,

A handwritten signature in blue ink that reads "Matthew Honson".

**Matt Honson**

President

National Association of Innovative Lighting Distributors (NAILD)

CC - NAILD Board of Directors, Erin Sturm

