

Date: March 2, 2026
To: Agent Partners
Subject: Notice of Price Increase

Cooper Lighting Solutions (CLS) remains committed to driving profitable growth for our channel partners and customers in continued dynamic market conditions. Since last year's price increases to offset the impact of global trade policies, we have taken countless actions to ensure we have a robust supply chain with multiple sources of supply while driving productivity and operating expense reductions to lower our costs.

However, we're seeing additional cost headwinds driven by rising raw material and component costs (especially metals such as aluminum, copper and steel), higher energy costs, rising labor costs, elevated supply chain and freight costs, increase regulatory and compliance related cost burdens and the devaluation of the US dollar which are impacting product costs across the North American lighting industry.

We are aware of the recent Supreme Court ruling, the implementation of 10% global tariffs, and speculation that additional tariffs will be imposed. While we continue to evaluate the impact of those measures, this pricing action is not driven by speculative future policy changes, rather it reflects current, realized cost increases affecting manufacturers across the lighting industry.

Given the immediate impact of the highlighted cost pressures as listed above, CLS will be taking the following actions:

Targeted Price Increase Effective March 30, 2026 – CLS will be increasing prices on select lighting and controls product lines. While these adjustments will affect much of our portfolio, **MarketPro stock products will receive no increase.**

The last day for entry of orders with immediate shipment release at current prices is 8:00PM EST March 27, 2026. All orders entered after this date, or orders with shipment dates into the future, will be invoiced at the new prices.

Expiration of Current Quotations and Current Price Lists:

- All existing quotations will expire on March 27, 2026, and projects will need to be re-quoted under the new pricing guidelines.
- CLS reserves the right to expire quotations at any time based on future tariffs or increased costs.

We appreciate your business and support as we navigate these evolving circumstances together.

Should you have any questions or need further information, please contact your local Cooper Lighting Solutions manufacturer's representative or your Cooper Lighting Solutions salesperson.

Thank you for your cooperation and understanding.