



March 18, 2026

Dear Valued Supplier,

As Wesco continues to build on its strong momentum and invest in long-term growth, we remain focused on strengthening partnerships with suppliers who play a critical role in delivering value to our customers. Our leading industry, market reach, and customer intimacy enable us to create consistent demand, expand market access, and drive meaningful growth opportunities for our supplier partners.

As part of our ongoing efforts to ensure alignment across our supplier ecosystem, Wesco is conducting a comprehensive review of supplier records and commercial agreements. Through this review, we identified that there is currently no documented commercial rebate program in place with your organization.

To support continued participation as an active supplier with Wesco, and to align with our standard commercial framework, we are formally notifying you that effective April 02, 2026, Wesco will enroll your organization in our commercial rebate program. The terms of this program include a 5% rebate automatically applied to all paid invoices.

This program reflects Wesco's commitment to maintaining a consistent, scalable commercial structure that supports our growth trajectory while enabling us to continue investing in customer relationships, operational excellence, and expanded sales opportunities that benefit our supplier partners. Your fulfillment of Wesco purchase orders on or after effective date will serve as acceptance of the program and its terms.

Participation in this program aligns your organization with Wesco's minimum commercial requirements and supports ongoing and future sales growth opportunities with our organization. We value our partnership and look forward to continuing collaboration as we grow together.

Thank you in advance for your support.

Regards,

Wesco Supplier Relations

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